



# City of Winooski

27 West Allen Street  
 Winooski, VT 05404  
 (802) 655-6410

## Public Works Department

**Jon Rauscher**  
*Director of Public Works*  
 jrauscher@winooskivt.org

**BID RESULTS:**

**City-Wide Security Camera System**  
 February 7, 2019, 1:00pm

Bidder	Amount by Location			New Server	Total Bid
	Police Dept	Exterior	Parking Garage		
The Royal Group 80 Ethan Allen Drive, South Burlington, VT	\$7,247.38	\$14,800.84	\$22,397.95	\$19,571.50	<b>\$64,017.67</b>
The Royal Group 80 Ethan Allen Drive, South Burlington, VT	\$7,638.78	\$11,064.77	\$17,235.40	\$17,829.05	<b>\$53,768.00</b>
HEI Security 2984 S. Redwood Road Suite 280 Salt Lake City UT	\$10,958.21	\$20,664.31	\$13,631.98	\$8,830.00	<b>\$54,084.50</b>
Arcomm Communications Corp 462 W. Main Street, Hillsborough, NH	\$8,391.00	\$13,571.00	\$23,387.00	\$17,593.00	<b>\$62,942.00</b>
Safety Systems of Vermont 69 Brentwood Dr., Suite 1 Colchester VT	\$10,504.00	\$18,565.00	\$25,400.00	\$19,137.00	<b>\$73,606.00</b>
Security 101 10 Pine Street Plainville, CT	\$12,452.40	\$18,678.60	\$31,105.12	\$11,893.81	<b>\$74,129.93</b>

*\$53,802 listed total Bid*

Apparent Low Bidder – The Royal Group

Sincerely,

Jonathan Rauscher  
 Director of Public Works